

# Curriculum Vitae

## Personal Information

Fist name/Surname **Tony Cristian RĂDUȚĂ-GIB**  
Address Brasov, Romania  
Phone + 4 0268 40 11 27  
Nationality Romanian

## Work Experience

Period	May 2020 – present
Employer's name and address	S.I.F. TRANSILVANIA S.A., Brasov
Type of business or sector	Financial investment/Portfolio management
Position held	Member of the Executive Board/Director
Main activities and responsibilities	<ul style="list-style-type: none"><li>• Ensures the management of the daily activity of the company, in accordance with the provisions of the Company's Articles of Incorporation and the mandate contract approved by the Supervisory Board</li><li>• Together with the Executive Board members, draws up and monitors the revenue and expenditure budget, the investment policy, the risk policy;</li><li>• Represents/engages together with designated persons the company in relations with third parties;</li><li>• Monitors, develops, assesses the performance of the subordinates;</li><li>• Other activities in accordance with the law in force.</li></ul>
Period	May 2021 – present
Employer's name and position held	Turism Lotus Felix SA – Sole Administrator
Main activities and responsibilities	In accordance with Law 31/1990, company's by laws, mandate contract
Period	November 2020 – present
Employer's name and position held	Turism Covasna SA – Chairman of the Board of Directors
Main activities and responsibilities	In accordance with Law 31/1990, company's by laws, mandate contract, regulation of capital markets
Period	August 2020 – present
Employer's name and position held	THR Marea Neagra SA – Vice-chairman of the Board of Directors
Main activities and responsibilities	In accordance with Law 31/1990, company's by laws, mandate contract, regulation of capital markets
Period	July 2020 – present
Employer's name and position held	ARO- Palace SA – Vice-chairman of the Board of Directors
Main activities and responsibilities	In accordance with Law 31/1990, company's by laws, mandate contract, regulation of capital markets
Period	August 2017 – May 2020
Employer's name and address	TEMAD CO S.R.L., Brasov
Type of business or sector	National distribution
Position held	Director of Operations
Main activities and responsibilities	<ul style="list-style-type: none"><li>• Participates, elaborates, implements the company's short and long term business strategy;</li><li>• Draws up, monitors and adjusts the short and long term working budgets of the Company;</li><li>• Takes over various activities of the General Manager;</li></ul>

Period	November 2016 – May 2017
Employer's name and address	MOVEOS S.R.L., Brasov
Type of business or sector	Labor relocation and placement in automotive industry
Position held	Executive Director
Main activities and responsibilities	<ul style="list-style-type: none"> <li>Leads projects involving several departments (identifies partners, negotiates contracts, supervises their execution);</li> <li>Participates in the expansion of the company (acquisitions, investments).</li> </ul> <ul style="list-style-type: none"> <li>Represents the company in relation with third parties, within the limits of the management mandate;</li> <li>Draws up, implements and monitors the Company's strategy;</li> <li>Elaborates and monitors the budgets execution (revenues, expenses, investments);</li> <li>Coordinates the Company's working points;</li> <li>Leads the operational processes (contracting, negotiation, implementation);</li> <li>Recruits, leads, develops the Company's human resources.</li> </ul>
Period	February 2015 – November 2016
Employer's name and address	BANCA COMERCIALA CARPATICA S.A., Brasov
Type of business or sector	Banking
Position held	Director/Representative/Authorized person
Main activities and responsibilities	<ul style="list-style-type: none"> <li>Represents the entity in relation with third parties within the limits of the mandate*;</li> <li>Leads all subordinated units and related business lines;</li> <li>Elaborates the strategy of the Branch/Business Center, in accordance with the general objectives of the entity and the market particularities;</li> <li>Responsible for compliance with the risk, audit, compliance policies;</li> <li>Coordinates the operational, sales and human resources activities, (recruitment, development).</li> </ul> <p><i>* Initially, it referred only to the Brasov Branch. Following an internal restructuring (the notion of Branch disappears and Regions/Business Centers are established in September 2015), the quality of Authorized person/Representative is extended to the entity level at the same time with the area of responsibility (all existing units in Brasov, Covasna, Harghita counties). The Mandate as Authorized Person/Representative was granted with the formal approval of the N.B.R. (different from those necessary for the authorization of managers and persons holding key-functions)</i></p>
Period	June 2008 – April 2014
Employer's name and address	ABN AMRO Bank Romania SA, RBS Bank Romania SA (Brasov Branch/Eroilor), RBS Plc, Romania Branch**.
Type of business or sector	Banking
Position held	Branch/Regional Director/Representative/Authorized person
Main activities and responsibilities	<ul style="list-style-type: none"> <li>Represents the entity in relation with third parties within the limits of the mandate**;</li> <li>Management of all lines of activity (large companies, individuals, individuals with high incomes);</li> <li>Responsible for preparing and monitoring the revenue and expenditure budgets;</li> <li>Supervising and carrying out all analyzes (credit, income, etc.) regarding the client portfolio; Making recommendations, implementing, monitoring, decisions</li> <li>Coordination and involvement in audit processes, corporate compliance, etc;</li> <li>Coordination of the operational and human resources activities.</li> </ul> <p><i>** Following a global takeover transaction (ABN AMRO is taken over by a consortium of banks (RBS Plc, Banco Santander, Fortis) in October 2008, all operations in Romania are taken over by RBS Plc, the name of the local entity becoming, in all documents, RBS Bank Romania S.A. Based on a divestment strategy (the retail and company portfolio is sold in 2013 and 2014 respectively to Unicredit Bank) and leaving the Romanian market, in September 2013 the local activities are taken over by RBS Plc, Romania Branch (newly established company, the Romanian entity becoming a RBS Plc</i></p>

branch). Subsequently, the mentioned entities (which have ceased their activity) will be deregistered.  
 \*\* The mandate as Representative/Authorized Person was granted with the formal approval of the N.B.R. (different from the approval of the authorization of managers and persons holding key-functions), extended from the Branch level to the entity level.

Period	September 2000 – May 2018
Employer's name and address	ABN AMRO Bank Romania SA, Brasov
Type of business or sector	Banking
Position held	(Junior, Senior) Corporate Customer Relations Manager
Main activities and responsibilities	<ul style="list-style-type: none"> <li>• Identifying the companies that fit the bank's profile in terms of legal, operational, financial, risk, compliance;</li> <li>• Marketing and relationship with current and potential customers;</li> <li>• Carrying out financial, operational and legal analyses;</li> </ul>

Period	April 2000 – August 2000,
Employer's name and address	BIT SOFTWARE S.R.L., Brasov
Type of business or sector	Software
Position held	Developer

Period	March 1997 – July 2002
Employer's name and address	S.S.I.F Romintrade Brasov SA
Type of business or sector	Other financial services
Position held	Securities agent*** (December 1997 – July 2002);
Main activities and responsibilities	<ul style="list-style-type: none"> <li>• Generating business by acquiring new customers and increasing the investment level of the current customers;</li> <li>• Reports processing</li> <li>• Monitoring the activity through daily/weekly/monthly reports;</li> </ul> <p>*** According to the N.S.C. Authorization no. 10434</p>

## Education and Training

Period	1992- 1997
Qualification/Degree awarded	Bachelor's Degree
Name and type of education organisation	Transilvania University of Brasov, Faculty of Electronics and Computers

Period	September 1998 – March 1999
Qualification/Degree awarded	Graduation Diploma
Name and type of education organisation	Institute of Business Administration, Transilvania University of Brasov

Period	August 1998 - April 1999
Qualification/Degree awarded	Master/Postgraduate Diploma
Name and type of education organisation	Transilvania University of Brasov

## Certifications and Diplomas

Securities agent (1997 - 2002). IRVM and ANSVM;  
 Derivatives broker (BMFMS 1999);  
 Training courses held by both Romanian and foreign contractors / partners:

- Preventing and combating money laundering and terrorism;
- Models and methods of financial analysis by sectors and related risks assessment;

## Personal Skills

- Management and leadership - differences, approaches, styles;
- Team models/types and their adequacy;
- Presentations and negotiation.

Native language  
Foreign languages

Romanian  
English

Understanding				Speaking				Writing	
Listening		Reading		Spoken interaction		Spoken production		Writing production	
English	B2		C1		B2		B2		C1

(\*) Levels provided by the Common European Framework of Reference for Languages

Communication skills

Excellent verbal and nonverbal communication skills, persuasion, acquired as a result of the sales and management experience;

Organizational/managerial skills

Management/leadership skills acquired in the last years when I led teams acting in different sectors and consisting of different people in terms of experience and personal skills;

Job-related skills and competences

Focus on results, financial analysis, marketing, overall view of things, identification, promotion and selection of people suitable for various activities, negotiation, presentation- all being supported by long-term training programs;

IT skills and competences

Good knowledge of Microsoft Office™ tools acquired during daily activity

Other skills

Pragmatism, team spirit, confidence, tenacity, endurance, coordination - acquired as a former professional athlete (swimming, volleyball and rugby-for the longest period), speed in analysing situations/quick decision (acquired as a result of rugby refereeing, performed both in Romania and internationally).

Driving licence

B Category

June 1<sup>st</sup>, 2021